

BE
RESPONSIBLE.



Established in 2010, we are a professional ITAD (IT Asset Disposal) Solutions company that caters to Fortune 1000 clients with multiple locations domestically and internationally. Through our innovative business model of shouldering the burden of responsibility of reporting, logistics, liability and asset recovery, our partners reap the many benefits both directly and indirectly.

At our core, we desire to be a socially and environmentally responsible company that provides world class end-of-life asset management services to our partners, simultaneously acting as a conduit to make a positive impact in our community and environment.

We have been blessed to have grown rapidly with the help of wonderful clients that we have partnered with who have caught the same vision and are committed to Be Responsible. Together we are able to continue to write our story as it continues to reveal new chapters that change lives and protect the world we have been entrusted with.

ABOUT US

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Meet the Owners...



Rick Krug
Owner and Managing Partner

Rick grew up on a farm in Wisconsin where his adventurous spirit was fueled at a young age. From running a paper route for 5 years during elementary school to owning his own vending machine at the age of 13, Rick developed his entrepreneurial skills early. So much so that he was able to fund his own trip across Europe after graduating from high school.

After spending 17 years in the automotive field, Rick was brought on to the Gold Circuit team by pioneer in the electronic recycling industry, Jim Greenberg. There he apprenticed under Jim and built out the entire infrastructure of the companies marketing department with a focus on the online sales market and platform. Eventually Gold Circuit was acquired and in 2007, Rick decided to establish his own business, Nationwide Surplus, as a world wide online reseller of used goods. As business grew over the years, Rick partnered with Chris Ko in 2011 to create ER2 - Electronic Responsible Recyclers.

While Rick has been heavily rooted in Arizona for the last 25 years, he has headed the development of ER2's eastern hub in Memphis, TN for the last 2 years.



Chris Ko
Owner and CEO

Chris has over 15 years of experience in growing and optimizing businesses for sustainable success. Prior to ER2, Chris was a principal at Inlign Capital Partners, a growth-stage private equity firm focused on investing in emerging markets and technology. Before Inlign, he was a senior associate at Grayhawk Venture Partners, an early-stage venture capital firm investing in a wide-variety of industries including: biotechnology, semi-conductor, consumer products, business services, software, green technology and medical services. In his earlier career, Chris has worked for SmithBarney, Intel, and the Hilton Corporation.

With a much larger picture in mind, Rick and Chris co-founded ER2 with the mindset to build a socially and environmentally responsible company both within their company walls and outside of them. Through the rapid growth of ER2, Chris has had the opportunity to serve the community in many capacities. He currently serves on the Small Business Ambassador Committee to the US Congress, Electronics Committee of the RIOS and ISRI Board of Directors, Advisory Board of the Arizona Charter School Association, and the Corporate Advisory for the East Valley Institute of Technology.

OUR VISION

"The price of greatness is responsibility."

- Winston Churchill

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Being responsible isn't our goal, it's our essence.

We practically live this out, by providing our **Partners** with certified full impact end-of-life asset management including secure data destruction.



Our **Team Members** are provided an environment to grow and model their skills and gifts to help achieve their dreams.



Environmentally responsible by practicing practical sustainable disciplines throughout our business.



Our **Community** must benefit from our actions as a member or we have failed to do our part.



At ER2, we value three attributes that we believe to be vitally important and should be lived out daily by every one of our team members.

They act as our compass and point each one of us toward the way we should conduct ourselves, our business, and ultimately how we should treat others. They guide the way we behave and are imperative to the growth of our people and of our company.

We are constantly: Improving, Acting in Humility, and Living a Life of Servanthood.

"The line between disorder and order lies in logistics..."

- Sun Tsu

PHOENIX, AZ

MEMPHIS, TN



We have locations in Arizona and Tennessee with over 130,000 square footage of warehouse space combined. By strategically choosing specific cities to build our business in, we are able to efficiently handle clients from across the US, Canada and even world-wide. No matter where you are, we can help!



COVERAGE

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IT ASSET DISPOSAL (ITAD)

Full IT life cycle support; shouldering the burden of end-of-life asset management by providing you with a complete customized inventory of your end-of-life assets by S/N, Asset Tag, Model, etc., including an electronic asset disposal and e-waste recycling certificate that is valid for IRS, HIPAA and other end-of-life regulations.

Certified end-of-life asset management tends to be an afterthought during most technology refreshes and can be a daunting task for most IT professionals. We're your partner for asset management and disposal after a technology refresh, project shutdown, office closing or liquidation.

We can provide itemized inventory with complete and customized reporting. We can uninstall your IT assets as is, where is not matter where you are. We are compliant with End-of-Life Regulations from HIPAA to Homeland Security Information Sharing Act.

ASSET LOGISTICS COORDINATION

No matter where or what state your equipment is in, we can handle the logistics. Whether it is on a pallet, installed, on a desk, in a data center or a storage facility we can handle it.

Our professionals will provide all the packing supplies to move the equipment safely whether in an office setting, hospital or warehouse.

LEGAL & ENVIRONMENTAL COMPLIANCE REPORTING

Both known and unknown to many of our clients, the risk of disposing electronics improperly is MASSIVE. We make sure they stay compliant, by processing all equipment in accordance with all domestic and international legal and environmental regulations and laws. Not only do we meet these standards, we exceed them by being randomly and regularly third-party audited. We can prove we do what we say by providing final disposition downstream auditing and documentation.

We provide our clients timely environmental and legal compliance reports including Certificates of Recycling and Destruction that release our clients from all liability and maintain high-limit liability and cyber liability insurance.

SERVICES



SECURE DATA DESTRUCTION

Being NAID AAA Certified, we provide the HIGHEST level of secure data destruction, whether on-site or our secure facility.

With proof of full surveillance and evidence of destruction that meets or exceeds all regulatory requirements, our clients can trust their data has been destroyed.

We offer NSA and US DoD approved shredding, degaussing and digital sanitization of all data containing devices including hard drives, cell phones, flash drives, SSDs and more.

We back our services with a \$5 million Cyber Liability Policy and a Certificate of Destruction with a serialized inventory of all data destroyed.

ASSET INVENTORY REPORTING

Our partners leverage our capabilities to relieve their staff from the time-consuming task of inventorying and reporting all the assets being disposed of. We provide complete asset reporting including- but not limited to- make, model, serial number, asset tag, specs and condition.

Part of our mantra of making our partners' life easier, this service frees up their staff to make disposal decisions quicker and less stressful without consuming their highly valued resources, both from a real estate and human capital perspective.

ASSET RECOVERY

If our partners assets still have significant redeploy-able value and they are looking for a return on their decommissioned assets, we can provide them with competitive fair-market value. Since we have a vast end-user base when re-marketing, we can offer excellent value recovery to our partners.

HARDWARE SALES

As a premier partner with companies such as Dell, Lenovo and more, we offer competitive pricing on new hardware for whatever solution is needed.

In addition we provide solution based consultations to help our clients understand the complete solution and it's benefits.

"It is our responsibility to provide unmatched service and continually exceed our partners expectations."

*- Emily Gonzales
Director of Partner Experience, ER2*

SERVICES



RESPONSIBLE RECYCLING

The greatest cost to companies disposing of assets is not the logistical, reporting, value recovery offset or disposition cost, rather it is the liability if improperly handled. We can't stress this to our clients enough. No company wants to end up in the news or being fined by regulatory agencies, however rarely are the right steps taken to ensure that all environmental risks and downstream auditing has been addresses.

We hold internationally recognized certifications that only a handful of companies hold. There is a reason why only a few have maintained these certifications, it costs money to do the right thing. We are third-party audited and can prove where all of our recycled items go for final disposition and are not exported to underdeveloped countries or illegally landfilled.

Our partners understand that when they choose us, they are getting elite-level service with no compromise. Yes, you may receive more perceived value on the front end from other recyclers, but it could cost you much more than you ever thought of.

COMMUNITY IMPACT

We believe, as many of our partners do as well, that being responsible is much more than just words, it is action. We are blessed, period. Which means there is room to give selflessly, in fact, there is a responsibility to do so.

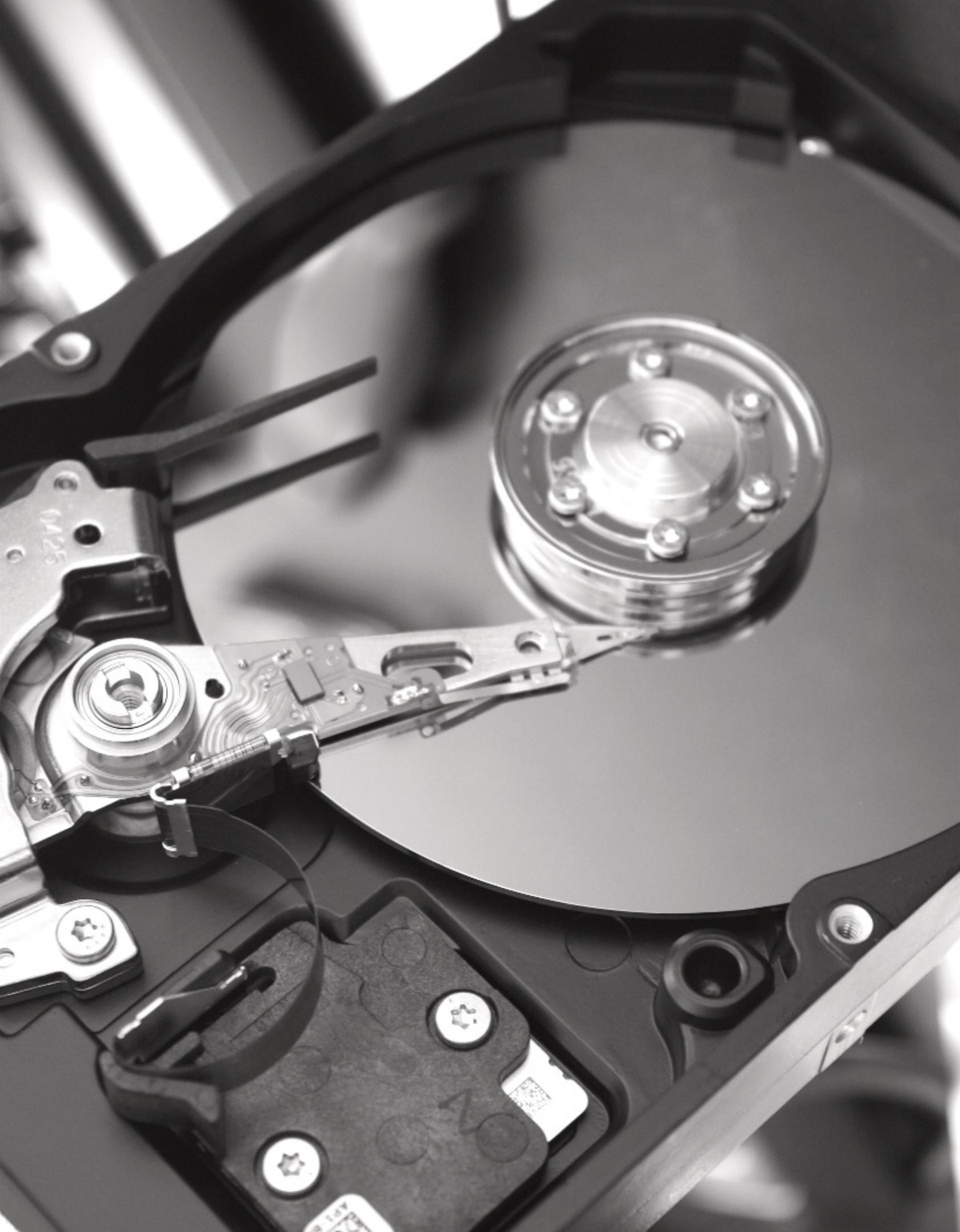
Because of the generosity of our partners, we are able to be a part of and help administer many technology access programs that help bridge the "Technology Divide" for underprivileged students. Furthermore, we are happy to employ and train those whom have not been as privileged or deserve a second chance. Our company believes that people can and will rise to the expectations we place on them as long as we believe and support them.

"It is with passion that we make a positive impact on our surrounding community by giving back."

-Chris Ko
Owner & CEO, ER2

SERVICES

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PROCESS

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PARTNER



ASSET LOGISTICS
COORDINATION



ASSET
RECOVERY

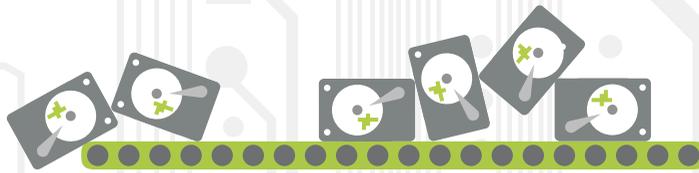


LEGAL & ENVIRONMENTAL
COMPLIANCE REPORTING

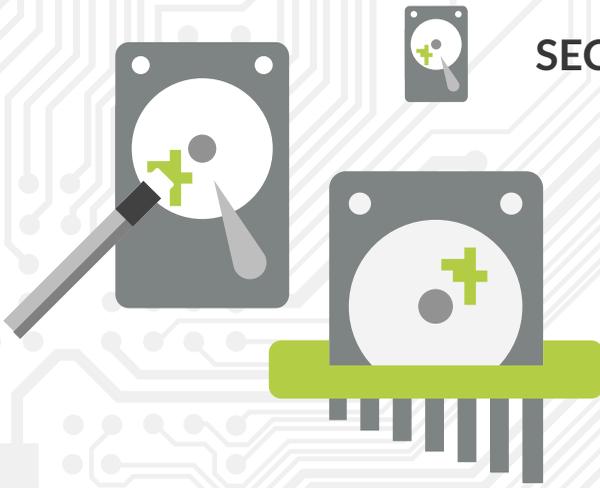
"Our process sets us apart, we do our best to maximize the potential of every item we receive."

- Ben Peters
Director of Procurement, ER2





SECURE DATA DESTRUCTION



**RESPONSIBLE
RECYCLING**



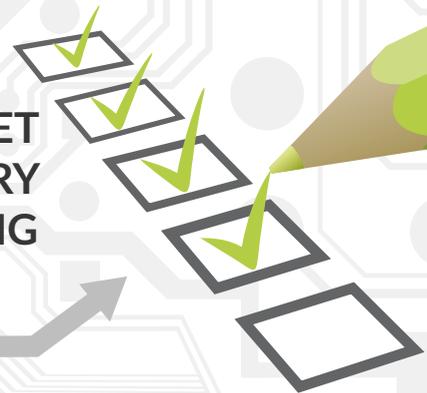
**PROFESSIONAL
REFURBISHMENT**



COMMUNITY IMPACT



**ASSET
INVENTORY
REPORTING**



PROCESS

CERTIFIED

“The keys to brand success are authenticity and

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ISO 9001

ISO 9001:2015 (Quality Management System)



- Internationally recognized standard for implementation and continually improving Quality.
- Applies to the processes for the products and services an organization supplies.
- Continual improvement of activities to ensure complete customer satisfaction.

ISO 14001

ISO 14001:2015 (Environmental Management System)



- Internationally recognized standard for continually improving environmental impact.
- Identifies, controls, and improves environmental impact and performance.
- Lays forth a best practice for proactive management of the environmental impact of your organization.

OHSAS 18001

OHSAS 18001:2007 (Occupational Health and Safety Management Certification)



- Adoption of international best practice in relation to risk management.
- Reduces accident and incident rates by reducing or eliminating workplace hazards.
- Ensures legislative awareness and compliance.

self-definition, transparency, accountability.”

- Simon Mainwaring

CERTIFIED

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R2



R2:2013 (Responsible Recycling – Certified Electronics Recycler)

- Was developed through a transparent, multi-stakeholder consensus process led by the EPA, state governments, original equipment manufacturers (OEMs), NGOs, refurbishers and recyclers.
- Supported by the EPA and was recognized in the National Strategy for Electronics Stewardship.
- Holds the highest standards for data protection, adhering to HIPAA regulations.
- Requires proper data destruction to wipe out confidential information stored on electronics.
- Prohibited export to developing countries (Non-OECD)
- Chain of custody tracking to final disposition

NAID



NAID AAA Certification (National Association of Information Destruction)

- Elite Data Destruction certification for information destruction industry.
- Verifies the qualifications of certified information destruction providers through a comprehensive scheduled and unannounced audit program.
- Rigorous process that helps our customers meet numerous laws and regulations requiring protection of confidential customer information.
- Was developed by information security professionals and recognized by thousands of private and governmental organizations around the world.
- An extensive, three-level background screening process verifies that no individual with a known history of related crimes will be handling confidential material.

Actively involved in...

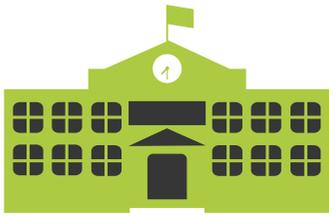


IMPACT

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“Life’s most persistent and urgent questions is, ‘What are you doing for others?’”

- Martin Luther King Jr.



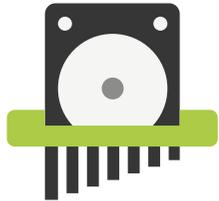
PRIVATE & PUBLIC INSTITUTIONS

Decommissioned electronics are responsibly recycled.



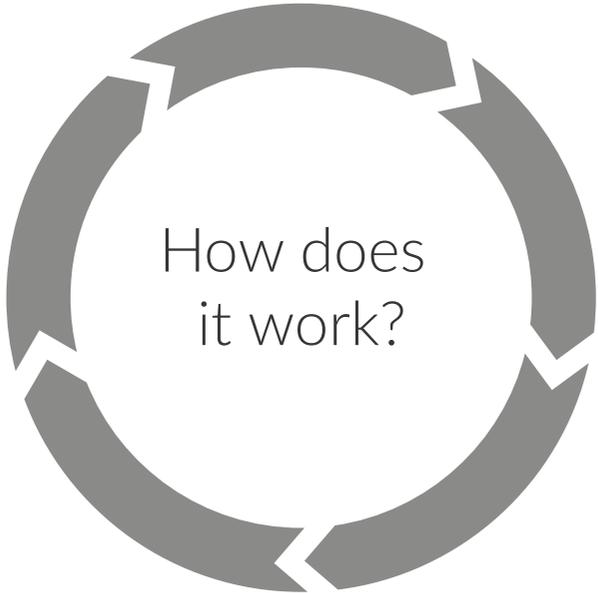
TECHNOLOGY EDUCATED YOUTH

Individuals enter schools and workforce with current and competitive skills.



RECYCLING & DATA DESTRUCTION

Transfer of liability and Certificates issued.



How does it work?



COMMUNITY NEEDS

Training and equipment is given to disadvantaged youth and organizations.



REFURBISHMENT PROCESS

Professionally refurbish computers, laptops, servers, tablets, network equipment and more.



STEM STUDENTS & INTERNSHIPS

Interns and students employed by ER2 gain hands on technology work experience.

ABOUT US

How do you offer your services at little or no charge?

This is probably our most common question. We are betting on ourselves and our ability to capture the most profit from everything we touch. Our refurbishing, reuse and re-marketing allows us to shoulder the logistical and labor cost associated with ITAD and pass on the efficiencies to benefit our partners. However, there are times when the asset recovery does not exceed our costs (i.e. pure data destruction or remote locations), in which case we may ask the partner to help cover the costs.

Do you give tours of your facility?

Absolutely, our facilities are one of biggest differentiators. They are not what you would expect and we hope all of partners visit us to experience the difference.

WORLDWIDE SERVICE

Can you service our multiple locations worldwide?

Absolutely, whether you have multiple locations or data center co-locations, we can provide service to you throughout the country. Whether we take care of the pick up ourselves or leverage our certificated logistical partner network to handle it, you can rest assured your assets will be safely and securely removed and shipped back to our processing facilities.

What type of reporting can you provide?

All of our partners will receive a Certificate of Recycling, releasing all environmental and data destruction liabilities to us. In addition, if we receive any data containing device we will provide you with a Certificate of Data Destruction with the serial number of the device on it, fully releasing you of any liability and placing full responsibility on ER2.

We have built a customized asset management application that gives us the ability to provide you will a full manifest of the equipment, asset tags, serial numbers and any other identification reporting you require.

PICK UP

How quickly can we schedule a pick up?

We typically can schedule a pick up no matter where you are within 3-4 days, sometimes sooner. We can also create custom online forms specific to your company that any of your locations can quickly fill out without having to contact multiple people to get it scheduled.

What items do you recycle and accept?

We like to say pretty much anything with a plug (except appliances); for a complete list of items accepted go to ER2.com

FAQ'S

ASSET RECOVERY

Do you buy equipment that is current and usable?

Absolutely, we would love the opportunity to bid on your usable assets for sale. In fact, that is what we specialize in. We have a very robust re-marketing system that we have spent many years building and refining, as a result we can typically pay you top dollar for your equipment.

Do you pay for end-of-life recycled electronics?

In most cases, our logistical cost is rarely offset by commodity recovery; we do this as a service to our client and is not typically a profit center.

DATA DESTRUCTION

What types of Data Destruction do you provide?

We can provide pretty much any type of destruction you require. We can shred, degauss, or securely sanitize your data with US Department of Defense and NSA approved methods in compliance with NIST and NAID AAA requirements.

I have a lot of sensitive data on my devices...

From the secured, gps-tracked transportation and pick up to the data destruction process, we have multiple security measures in place that ensure that your equipment will be securely processed. We have a 24-7 video and security monitored, controlled access facility. In addition, once your equipment arrives at our facility, it is secured in a limited access room until the data has been destroyed.

What is your Data Destruction SOP?

We have a documented, audited process that maintains the highest level of security, chain of custody, and verification. Please contact us directly for a copy of our documented SOP.

RESPONSIBLE RECYCLING

Why is a "Certified" electronic recycler important?

We are certified to the Responsible Recycling standard. The standard ensures that the recycler maintains and continually improves positive environmental practices throughout their operation, including a zero-landfill impact and zero-export to underdeveloped and under-regulated countries. As a certified recycler, we have to track everything that comes in through our doors to its final disposition, whether that is being fully refurbished or commodity-grade material.

The sad reality is that recyclers that are not certified are highly incentivized to conduct environmentally irresponsible activities that can have significantly negative impact on unknowing people and underdeveloped countries. Whether you choose us or not, please highly consider using a certified electronic recycler.

Do you ship e-waste to underdeveloped countries?

NO, and we can prove it. We are audited by a third-party auditor that reviews and verifies our shipments, processes and downstream vendors. We hold elite certifications that holds us to the highest standard. Our vision to Be Responsible isn't just a certification it is a lifestyle.



For more information,
contact us today!

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